

Jenny Wade, Ph.D.
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2015-Present Professor, Core Faculty, California Institute of Integral Studies, San Francisco, CA

Teaching doctoral studies in Integral/Transpersonal Psychology distance learning program. Areas of specialization include: adult development, consciousness studies, qualitative research methods, spirituality in business, transformational processes, leadership development, spirituality and sexuality, and dissertation research design and writing.

2015-2017 Curriculum Designer, International Peace Foundation and His Serene Highness Prince Alfred of Liechtenstein

Designing two-year transformational program in advanced, transpersonal leadership called Revolutionary Leadership from Within with a focus on internal change to reduce ego and enhance emotional intelligence and mastery of social change processes.

1999-2014 Professor, Executive Core Faculty, Sofia University (formerly The Institute of Transpersonal Psychology), Palo Alto, CA

Teaching in doctoral clinical psychology and masters and doctoral transpersonal studies programs. Areas of specialization include: adult development, consciousness studies, qualitative research methods, spirituality in business, transformational processes, leadership development, spirituality and sexuality, and dissertation research design and writing.

Concurrently **Senior Consultant and Director of Research, Nova Consulting, Inc., Bristol, RI**

Principal consultant in charge of research and development of proprietary products, instructional processes, and services to optimize talent capacity at the individual, group, and organization level for sustainable, bottom-line results. Work includes client consulting, training and instructional design, quantitative and qualitative assessment, executive coaching, team interventions, and large-scale organization change.

1993-1999 Principal, The Research Advantage Corp., Philadelphia, PA

Director of qualitative, psychological, and organization research for financial services consulting firm to improve investment manager selection, organization and portfolio performance, and leadership development.

1990-1993 Director, LEAD Division, Integra, Inc., Radnor, PA

Organization development consultant for diagnostics, strategic planning, change management, executive development and strategic placement.

1986-1990, Consultant, Self-Employed, New York, NY

Organization development consultant on restructuring, team-building, diversity, and workplace values, especially HIV policy and training development. Strategic marketing

communications consultant on research, training, seminars, trade shows, exhibitions, newsletters, publicity, direct mail, print advertising, and collateral.

1985-1986 Corporate Director, The East Asiatic Company, New York, NY

Corporate North American market communications for one of the largest organizations in Denmark, including planning, production, and implementation of multimedia communication programs.

1980-1985 Manager, Market Planning and Services, Harris Corporation, Dallas, TX

Multimedia market research and communications responsibility for four product categories worldwide and all products outside Europe and North America for this printing and finishing equipment manufacturer.

1974-1979 Corporate Sales Production Manager, Dresser Industries, Dallas, TX

All market communications projects involving more than one operating group in North America for six different industries for diversified multinational capital equipment conglomerate. Foreign delegation liaison, and foreign and domestic collateral and trade advertising for up to 36 operating units.

Education

1974 BA cum laude. Texas Christian University, Fort Worth, TX

1991 MA in human development, The Fielding Institute, Santa Barbara, CA

1994 Ph.D. in human development, The Fielding Institute, Santa Barbara, CA

Professional Memberships and Affiliations

Board of Editors, *Journal of Transpersonal Psychology*

Board of Editors, *Journal of Near-Death Studies*

Advisory Board, Grof Legacy Training

Advisory Board, Standing Conference for Educational Research: New England Section

Association of Transpersonal Psychology

International Association for Near-Death Studies

Board of Directors, The Millennium School

Selected Publications and Papers (exclusive of broadcast media appearances and non-juried venues)

Books

2012. Wade, J. *Flawless Customer Service Inside and Out: Creating a Customer-centered Culture for Love, Profit, and Competitive Advantage*. Amherst, MA: Human Resource Development Press.

2004. Wade, J. *Transcendent Sex: When Lovemaking Opens the Veil*. New York: Simon & Schuster (Pocket Books). (Also published in Dutch, Russian, German, and Danish.)

1996. Wade, J. *Changes of Mind: A Holonomic Theory of the Evolution of Consciousness*. Albany: State University of New York Press.

Other Publications

2019. Wade, J. Transcending “transpersonal”: Time to join the world. *Journal of Transpersonal Psychology*, 51(1), 70-88.
2019. Wade, J. The castrated gods and their castration cults: Revenge, punishment, and spiritual supremacy. *International Journal of Transpersonal Studies* 38(1), 31-58. DOI: 10.24972/ijtsl.2019.38.1.31
2019. Wade, J. Get off the mountaintop and back into the marketplace: Leadership as transpersonal psychology’s highest calling. *Transpersonal Psychology Review*, 21(1), 22-39.
2018. Wade, J. After awakening, the laundry: Is nonduality a spiritual experience? *International Journal of Transpersonal Studies*, 38(2), 88-115.
2016. Lum, W. K., & Wade, J. Dreaming in two worlds and two languages: Bilingual dreams and acculturation challenges. *International Journal of Transpersonal Studies* 35(2), 1-16.
2016. Wade, J. Going berserk: Battle trance and ecstatic holy warriors in the European war magic tradition. *International Journal of Transpersonal Studies* 35(1), 21-38. DOI: 10.24972/ijts.2016.35.1.21
2015. Addy, P. H., Garcia-Romeu, A., Metzger, M., & Wade, J. The subjective experience of acute, experimentally-induced *Salvia divinorum* inebriation. *Journal of Psychopharmacology*, 1-10.
2013. Wade, J. Transpersonal Sexual Experiences. In H. Friedman and G. Hartelius (Eds.), *The Wiley-Blackwell Handbook of Transpersonal Psychology*, pp. 382-400. Hoboken, NJ: Wiley-Blackwell.
2012. Bronte, J. C., & Wade, J. The experience of grace: Divine assistance in making a change. *The Journal of Transpersonal Psychology* 44(2), 182-200.
2006. Wade, J. Transcendent sex. In R. Kick (Ed.), *Everything You Know about Sex Is Wrong: The Disinformation Guide to the Extremes of Human Sexuality*, pp. 13-17. New York: The Disinformation Company.
2004. Wade, J. In a sacred manner we died: Native American near-death experiences. *Journal of Near-Death Studies* 22(2), 83-116.
2003. Wade, J. Love and death: The relationship between altered-state sex and near-death experiences. *International Journal of Healing and Caring* 3 (3), September.
2003. Wade, J. Discovering transcendent sex: Otherworldly adventures behind closed doors. *Exceptional Human Experience* 17(1), 35-39.

Fall, 2001. Wade, J. Dangerous liaisons: Sex and spiritual emancipation. *ReVision* 24(2), 42-50.

2001. Wade, J. Mapping the courses of heavenly bodies: The varieties of transcendent sexual experience. *Journal of Transpersonal Psychology* 23(2), 103-122.

2000. Wade, J. The love that dares not speak its name. In T. Hart, P. L. Nelson, and K. Puhakka, (Eds.), *Transpersonal Knowing: Exploring the Horizon of Consciousness*, pp. 271-302. Albany, NY: State University of New York Press.

1998. Wade, J. Idealizing the Cartesian-Newtonian Paradigm as Reality: The Impact of New-Paradigm Physics on Psychological Theory. In J. Brzezinski and T. Maruszewski (Eds.), *Idealization VIII: Modeling in psychology*. (Poznan Studies in the Philosophy of Sciences and the Humanities, Vol. XX, pp. 9-34.) Amsterdam-Atlanta, GA: Rodopi.

Fall, 1998. Wade, J. Meeting God in the flesh: Spirituality in sexual intimacy. *ReVision* 21(2), 35-41.

Fall, 1998. Wade, J. Mind and science: The impact of the new physics on psychology and the behavioral sciences. *American Association of Behavioral and Social Sciences Journal*, 52-65.

Fall, 1998. Wade, J. The phenomenology of near-death consciousness in past-life regression therapy: A pilot study. *Journal of Near-Death Studies* 17(1), 31-54.

Summer, 1998. Physically transcendent awareness: A comparison of the phenomenology of consciousness before birth and after death. *Journal of Near-Death Studies* 16(4), 249-276.

Conference Papers

Wade, J. Bodies Built for Transcendence: Sexually Triggered Altered States. Esalen Center for Theory and Research: Conference on Incarnation. Esalen, CA. April 14-19, 2019.

Wade, J. Invited scholar. Conference on Measuring What Matters? A Proposal for Research on Core Capacities. UNICEF Office of Research, March 11-15, 2019. Florence, Italy.

Wade, J. The Healing Power of Transcendent Sex. Keynote. International Transpersonal Conference, Prague, Czech Republic: September 29-October 10, 2017.

Wade, J. Ecstatic Warriors and Battle Magic. Esalen Center for Theory and Research: Conference on Emerging Supernatures, Esalen, CA. May 29-June 3, 2016.

Wade, J. Transcendent Sex and the Prenatal Experience: Acting out the scripts in Love. Expanding and Re-enchanting the Psyche: The pioneering thought of Stanislav Grof. San Francisco, CA: October 24, 2014.

Wade, J. Charismatic Leadership and the Transpersonal: Light, Shadow, and Darkness. Keynote. Transpersonal Leadership Conference, Virginia Beach, VA: October 16-18, 2012.

Wade, J. Transcendent Sex: Research into Spontaneously Occurring Altered States during Sex. International Transpersonal Association. June 21-28, 2010. Moscow.

Wade, J. In My Flesh Shall I See God: Sex as a Natural Trigger for "Varieties of Religious Experience." Toward a Science of Consciousness, Tucson, AZ. April 8-12, 2008.

Wade, J. Birth, Death, and Transcendent Sex: Working between the Worlds Safely and Sagely. Association of Sexual Energy Professionals. Phoenix, AZ November 15-18. 2007.

Wade, J. Consciousness and Human Capacity: Self, Soul, Miracles, and Life Everlasting. Mindshift Institute, September 21-23, 2007.

Wade, J. Using Education and Mind to Change the World. Commencement Address 2007, The Graduate Institute. Milford, CT. August 11, 2007.

Wade, J. Falling through the Looking Glass: How to Work with the Light and Dark Spiritual Connections of Lovemaking. The 2006 International Consciousness Conferences: Shamanism, Enlightenment, Sacred Sexuality. January 20-26, Santa Fe, New Mexico.

Wade, J. Transcendent Sex: When Lovemaking Opens the Veil. The 2005 International Consciousness Conferences: Shamanism, Enlightenment, Sacred Sexuality. January 21-25, 2005, Santa Fe, New Mexico.

Wade, J. Sacred Sex and Social Justice. International Transpersonal Association, June 12-20, 2004. Palm Springs, California.

Wade, J. A History of Sacred Sex. Annual Sex Institute, National Sexuality Resource Center, San Francisco State University, June 20-July 1, 2004. San Francisco, California.

Wade, J. Love, Sex, and Consciousness. Consilience Conference. The Learning Collaborative. May 7-9, 2004. New Haven, Connecticut.

Wade, J. Two Voices from the Womb: Evidence for a Physically Transcendent and a Cellular Source of Fetal Consciousness. Tucson III: Toward a Science of Consciousness, Tucson Arizona, April 27-May 2, 1998.

Wade, J. The Pleroma Myth: Evidence for a Mature Self before Birth and in Early Life. Society for the Anthropology of Consciousness Spring Annual Meeting 1997, University of California, Berkeley, March 26-30, 1997.

Wade, J. Science and Sanity: The Impact of the Newtonian Paradigm on Cultural Definitions of Mental Health. The 89th Annual Meeting of the Southern Society for Philosophy and Psychology, Atlanta, March 27-29, 1997.

Wade, J. Mind without Brain: The Phenomenology of Consciousness before Birth and after Death. The Psychology of Consciousness, Energy Medicine and Dynamic Change, The National Institute for the Clinical Application of Behavioral Medicine, Monterey, CA, March 31-April 6, 1997.

Wade, J. Paradigm Wars and the Philosophy of Psychology: Redefining the Self and Its Development. Philosophical Society of South Africa Conference, January 20-22, 1997, Johannesburg.

Wade, J. A New Theory of Consciousness and Its Implications for Personal and Cultural Change. Association for Transpersonal Psychology 1996 Conference, August 1-4, 1996, Pacific Grove, California.

Wade, J. A Holonomic Theory of the Evolution of Consciousness. Creating Form and Pattern in the Continuous Search for Meaning. WHOLEfield Learning, Sacred Heart University and The Learning Collaborative, July 22-23, 1996, Milford, Connecticut.

Wade, J. Pre-Incarnation: Veridical Evidence for a Mature (Adult) Pre-Natal and post-mortem Form of Consciousness. Society for Research in Adult Development, Eleventh Annual Adult Development Symposium, June 28-30, 1996, Boston.

Wade, J. Changing the Western Mind: The Ramifications of Quantum Physics and Mysticism for the Philosophy of Psychology. The Seventh Annual Institute for Liberal Studies Conference, April 18-20, 1996, Frankfort, Kentucky.

Wade, J. Mind without Brain: Theory and Evidence Supporting a Physically Transcendent Source of Consciousness. Toward a Science of Consciousness 1996 (Tucson II). The University of Arizona Extended University, April 8-13, 1996, Tucson, Arizona.

Wade, J. Different but Equal: Parity in the Constructs for Consciousness underlying Adult Developmental Stages associated with Sex Differences. Western Kentucky University Women's Studies Conference, October 13-14, 1995, Bowling Green, Kentucky.

Wade, J. Researching Psychological Diversity and Its Impact on Diversity Efforts in Work Organizations. American Institute for Managing Diversity, Global Conference on Managing Diversity, September 7-9, 1995, Athens, Georgia.

Wade, J. Physically Transcendent Awareness: A Comparison of the Phenomenology of Consciousness before Birth and after Death. International Association for Near-Death Studies North American Conference: Responsibility and Near-Death Experience, August 3-6, 1995, Hartford, Connecticut.

Wade, J. Developmental Psychology in the New Paradigm: Theory and Evidence Supporting the Redefinition of the Individual and the Life Span. Society for Research in Adult Development Tenth Annual Adult Development Symposium, June 16-18, 1995, Montreal, Quebec.

Wade, J. The Secret to Successful Diversity Leadership: Understanding Psychological Diversity. Women's Leadership Institute of Wells College Second Annual National Conference on a New Kind of Leadership, June 15-17, 1995, Aurora, New York.

Wade, J. Changing Definitions of Sanity: The Impact of the Newtonian Paradigm on Cultural Interpretations of Mental Health. Institute for Liberal Studies Sixth Annual Interdisciplinary Conference: Science and Culture. March 30-April 1, 1995, Frankfort, Kentucky.

Selected Research-based Leadership Development and Organization Change Projects and Proprietary Intellectual Property

Organization Effectiveness, Design, and Change Management

New Business Model—Created a radically new portfolio and sales/marketing strategy for a trust company start-up. It went national in a few years before being acquired.

Job/Person Match—Competency-based redesign of global healthcare company's IT department increased retention, responsiveness, and the rapid innovation of IT solutions.

New Venture—Executive team assessment and restructuring of pharmaceuticals R&D doubled revenues and expanded successfully into new therapeutic areas.

Accelerate Time to Market—Shortened by 30% pharmaceutical drug development through innovative restructuring, and increased this to 50% working with related areas.

Strategic Business Development—Restructured a hybrid healthcare organization to compete for revenues off-limits to traditional competitors, doubling revenues and increasing lines of business ten-fold.

Improved Kill Rates—Developed decision processes to better assess the commercial potential of competing projects in a biotech company, increasing productivity 30%.

Merger/Acquisition

Global Merger—Managed two global process manufacturers' cultural assets in a merger. New product identification soared and revenues increased 20% the first year, and in three, the new entity was acquired.

Minimize Risk—Used organizational due diligence to show that a global IT company should not acquire a small company working on a promising technology. The small company never developed the technology and collapsed shortly thereafter.

Performance Management Systems

Improving Competitiveness—Created a performance management model based on a global advertising agency's distinctive competencies that turned talent loss into employee satisfaction, improved client relations, and created a marketplace advantage.

Performance Management Competencies—Developed customized performance management competency model for a marketing organization that resolved employee complaints and created a measurable basis for development and succession planning.

Intellectual Property Development

Leadership Development—Created over 70 customized, proprietary assessments for specific leaders, including development plans for remedial, high-potential, promotion,

selection, and succession as well as organization-wide, industry-specific, and generic leadership development programs. Typical results were promotion, retention and rehabilitation of key talent, too numerous to mention.

Talent Development—Created over 15 reliable, valid proprietary assessment instruments and numerous research-based surveys based on adult development and motive- and trait-level competencies for general and custom purposes, including job/person match; innovation; values; investor-risk tolerance; leadership excellence; “style” inventories; etc.

Learning and Training Design—Created and implemented numerous experiential training and development processes, including all written program materials.

Team and Organization Development—Created over 50 customized team and organization functioning assessments and implemented the resultant large-scale strategic interventions with measurable success for healthcare, pharmaceuticals, IT, financial services, process manufacturing, education, R&D, and advertising companies.

Competency Modeling—Created proprietary motive- and trait-based competency models, including 360-degree assessments, development guides, and training programs.

Selected Client List

Chemicals and Process Manufacturing

Betz-Dearborn
GE Betz, Inc.
Hercules
J. M. Huber Corporation

Communications/Graphic Arts

DDB Worldwide Communications Group
Graphic Arts Technical Foundation
Hyers-Smith Advertising
MAN Roland
National Association of Printing Leadership
Sambailo Packaging
SPM: Marketing & Communications

Education

Johnson & Wales University
McHenry Public Library District
Private Academic Library Network of Indiana
Providence Country Day School
Sno-Isle Counties Library System
University of Massachusetts Medical School
University of Notre Dame, Leadership Master’s Program

Electronics/Information Technology

Alterra
Decurion

ID Academy
Volkswagen-Audi Electronics Research Lab
Wang Laboratories

Family Businesses

Hodess Building Company
National Freight Company
Unger Enterprises, Inc.

Financial Services

American Express
Phoenix Charter Oak Trust
SEI Investments

Pharmaceuticals/Healthcare

Abbott Laboratories
American Society of Dermatological Surgeons
Commonwealth Medicine
Glaxo Smith Kline
Novartis

Social Services and Non-Profits

Gay Men's Health Crisis
Institute for Alternative Futures
Statewide Adoption Network
Treatment Research Institute